

## कोल इंडिया लिमिटेड

(एक महारत्न कंपनी)

सामग्री प्रबंधन विभाग

'कोल भवन', प्लॉट सं- . ए. एफ-३,

एक्शन एरिया-१ए

न्यू टाउन, राजरहाट,

कोलकाता - ७००१५६

वेबसाइट : [www.coalindia.in](http://www.coalindia.in)

ईमेल: [edmm.cil@coalindia.in](mailto:edmm.cil@coalindia.in)



5 DECADES OF UNEARTHING ENERGY

## COAL INDIA LIMITED

(A MAHARATNA COMPANY)

(A Govt of India Undertaking)

Materials Management Division,

'Coal Bhawan', Premises No.04-MAR,

Plot No-AF-III, Action Area 1A,

New Town, Rajarhat,

Kolkata-700156

Website: [www.coalindia.in](http://www.coalindia.in)

E mail: [edmm.cil@coalindia.in](mailto:edmm.cil@coalindia.in)

Ref: CIL/C2D/HSD Policy/Pilot Project/2025/ 569

Date: 18.12.2025

To:

GM(MM)-HoDs

BCCL/CCL/CMPDIL/ECL/MCL/NCL/SECL/WCL

GM(Excv)-HOD

BCCL/CCL/CMPDIL/ECL/MCL/NCL/SECL/WCL

**Subject:** Policy for assigning projects to Private Oil Companies for supply of HSD

Dear Sir,

Approval of competent authority has been conveyed for assigning one pilot project each, in other subsidiaries of CIL to Private Oil Companies for Supply of HSD (through tender on GeM), as done in SECL in the past for assessing the reliability of supply and to ascertain their credentials in respect of quality and assured supply on continuous basis. The following are the approved modalities:

CIL subsidiaries shall proceed to assign one project to Private Oil Companies willing to supply HSD, with the following stipulations:


- CIL subsidiaries may be allowed to enter into a contract with Private Oil Companies at any location deemed fit by the CMD of the respective subsidiary for Supply of HSD at a discounted rate.
- The terms and conditions shall be similar in line with the current agreement with the PSU OMCs, incorporating salient points stipulated in guidelines of HSD Management, automation of Diesel Dispensing Units and all responsibilities of the PSU OMCs under CIL's SOPs / Guidelines.
- The subsidiary shall ensure that in no case the offered prices of Private Oil Companies shall be higher than the prices offered by PSU OMCs after discount.
- Special monitoring of quality and delivery performance for a period of 1 year shall be assessed by the respective subsidiary against the Orders.

- e. The supplier shall ensure compliance to all extant Acts / Rules / Regulations and Guidelines with regard to supply of HSD including safety measures. Any deviation or non-compliance to the above may lead to termination of contract.
- f. While concluding the pilot order with private oil companies, it must be ensured that a suitable discount is stipulated by the CIL subsidiary, which must be higher than the uniform discount offered by the Oil PSUs after taking into account the market conditions and past price trends.
- g. With respect to time period of the contract, any Private Oil company shall make a considerable investment with respect to infrastructure for establishing a DDU & Automation, in line with the terms of the contract with Oil PSUs, only, if there are long term business prospects. Accordingly on satisfactory performance of the pilot project for a period of 1 year, a further period of 9 years may be considered for the contract for supply of HSD.
- h. The discount shall be reviewed every 2 years on mutual agreement by the concerned CIL Subsidiary and the Private oil company.
- i. Any increase in discount offered by the PSU OMCs shall also be made applicable to the Private oil company over and above the contracted discount.

Currently any proposals of M/s Nayara Energy Ltd shall be kept on hold and temporarily excluded from the scope of this approval until further assessment of EU & US sanction risk involved in business dealing with the firm.

This issues with competent approval.

Yours faithfully,  
For & on Behalf of Coal India Limited

  
(Avinash Kumar)  
General Manager (MM)  
*18/12/2025*  
*16/12*

**Copy to:**

- Chairman, CIL / Dir(Tech), CIL / Dir(Fin), CIL / CVO, CIL
- CMD / Dir(Tech) OP / Dir(Tech) P&P / Dir(Fin) - BCCL/CCL/CMPDIL/ECL/MCL/NCL/SECL/WCL
- TS to Chairman, CIL / TS to DT, CIL / TS to Dir(Fin), CIL
- ED(MM), CIL / ED(Excv), CIL / ED(Fin), CIL / GM(EED), CIL / GM(Vigilance), CIL / IIOD(Legal), CIL
- GM(Fin) I/c - BCCL/CCL/CMPDIL/ECL/MCL/NCL/SECL/WCL
- All dealing officers of MM Division, CIL